

Insurance Broker Services OECM #2024-450

Item	Description
	Effective Date: October 1, 2024.
Agreement Term	Final Expiry Date: March 31, 2030.
	Optional Extension(s): OECM has the option to extend the Master Agreement for one (1) additional period of three (3) years.
	Account Management and Day-to-Day Administration Resources:
	Providing an experienced dedicated and responsive team led by an experienced professional and knowledgeable account executive
	 Providing requested information and documentation on a timely basis while keeping the Customer apprised of all new developments and changes in the insurance industry which may impact their insurance risk management needs Participating and providing appropriate resources to attend agreed upon regular meetings, to effectively prepare for and manage the annual insurance renewal process for all its policies of insurance
	 Acknowledging/responding to inquiries within one (1) Business Day
Services Available Through	Insurance Program (Life Cycle) Resources:
This Agreement	Comprehensive Insurance Program Life Cycle Resources (e.g., renewal strategy, planning, renewal, program administration, performance review)
	 Conducting a complete and comprehensive policy review and interpretation of the Customers business strategy, risk profile, financial, and operational objectives Providing analytics and recommended solutions that integrate claims and risk control solutions which cover a twelve (12) to twenty-four (24) month planning cycle
	 Conducting a cost-benefit analysis and identify new or emerging risk issues (including policy placement recommendations, changes/updates) within the Customer's acceptable time limits
	 Preparing proposals and provide copies for review and acceptance by the Customer
	 Reviewing of insurance market conditions in terms of insurer capacity, pricing, and the opportunities for enhancement of existing coverage, as well as new coverage considerations

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Services Available Through This Agreement	 Identifying any gaps in insurance coverage on an ongoing basis and provide solutions to close those gaps Benchmarking the Customer's insurance program against peers, as appropriate Providing firm Rates to the Customer, including confirmation of any enhanced or contingent profit commissions or overrides received from any insurer Identifying reputable and suitable insurers with an interest in insuring the Customer's portfolio in compliance with applicable Ministry requirements (i.e., Ministry of Colleges and Universities, Ministry of Labour, Immigration, Training and Skills Development requirement of having a rating of B+ or greater) Providing deductible studies to determine the appropriate level of deductible for each class of insurance, in relation to the Customer's appetite for risk, and the corresponding premium credits available Reviewing and providing the financial ratings of all proposed insurers Providing timely issuance and review of all insurance documents (e.g., policies, binders, cover notes, certificates of insurance and auto liability slips) and others while ensuring that the terms, conditions and other relevant information is accurate Seeking approval from the Customer prior to binding renewal coverage Providing prompt issuance of all necessary certificates of insurance in accordance with instructions from the Customer Preparing annual stewardship report (e.g., the goals, objectives, activities and accomplishments achieved during the renewal process) Providing an annual summary report of insurance outlining all relevant policy information Claims Management and Claims Advocacy Resources: Monitoring and identifying claims trends, frequencies, link between claims and risk control and share with the Customer to introduce appropriate risk control measures to reduce the overall cost of risk Tracking claims and adjusting